CLINTON 2004 ANNUAL COUNTY PROFILE

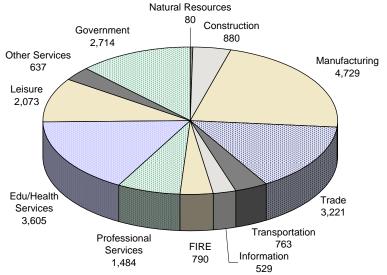
Executive Summary

As of 2003, Clinton County's largest private industry was Manufacturing, representing 21.99 percent (4,729) of the county's total covered employment of 21,505. Although the county's total employment decreased by 0.99 percent since 2002, the average annual wage increased by 2.23 percent to \$27,106 for all industries. Employment in the Natural Resources & Mining sector showed the largest percentage increase, 9.59 percent (13 employees), from 2002 to 2003.

Clinton County's average weekly wage for all industries was \$521 for 2003. This was an increase of 2.16 percent since 2002. The highest average weekly wage was in Manufacturing, averaging \$830 with gross total wages of \$204.0 million. Between 2002 and 2003, the Finance, Insurance & Real Estate sector had the largest percentage increase in average weekly wage of 10.00 percent (\$50).



2003 Industry Breakout by Employment in Clinton County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

| Rank | Name of Company | Industry |
|------|---------------------------|----------------------|
| 1 | Mercy Medical Center | Health Services |
| 2 | Archer-Daniels-Midland Co | Manufacturing |
| 3 | Custom-Pak Inc | Manufacturing |
| 4 | Mississippi Belle II | Arts & Entertainment |
| 5 | Wal-Mart Stores Inc | Retail Trade |
| 6 | Waldorf Corp | Manufacturing |
| 7 | Lyondell Petro Group | Manufacturing |
| 8 | Collis Inc | Manufacturing |
| 9 | Community Care | Health Services |
| 10 | Bemis Clysar | Manufacturing |

QUICK FACTS

Covered Employment (2003)

| | | /0 |
|---|--------|-------------------|
| Total Employment | 21,505 | 1.53 ¹ |
| Average Weekly Wage | \$521 | 88.2 ² |
| Largest Private Sector: Manufacturing | 4,729 | 2.15³ |
| iviariuracturing | | |
| 45 | | |

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

| | | Rank |
|------------------------------------|----------|------|
| 2003 Population | 49,804 | 10 |
| Growth % since 1990 | -2.4% | 61 |
| 2003 Unemployment Rate | 5.6% | 19 |
| 2002 Per Capita Personal Income | \$25,586 | 54 |
| 2000 Median Household Income | \$37,423 | 41 |
| | | |

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Clinton County

| Reporting Units | | its | | Employment | | | | |
|-----------------|-------|----------|-------------------------------------|------------|--------|----------|--|--|
| 2002 | 2003 | % Change | | 2002 2003 | | % Change | | |
| 1,331 | 1,351 | 1.50% | Total All Industries | 21,719 | 21,505 | -0.99% | | |
| 1,252 | 1,273 | 1.68% | Private Business | 18,959 | 18,790 | -0.89% | | |
| | | | | | | | | |
| 15 | 18 | 20.00% | Ag/Natural Resources & Mining | 73 | 80 | 9.59% | | |
| 136 | 138 | 1.47% | Construction | 932 | 880 | -5.58% | | |
| 75 | 76 | 1.33% | Manufacturing | 4,850 | 4,729 | -2.49% | | |
| 286 | 286 | 0.00% | Trade | 3,234 | 3,221 | -0.40% | | |
| 76 | 78 | 2.63% | Wholesale Trade | 559 | 543 | -2.86% | | |
| 210 | 208 | -0.95% | Retail Trade | 2,675 | 2,678 | 0.11% | | |
| 67 | 70 | 4.48% | Transportation & Utilities | 737 | 763 | 3.53% | | |
| 22 | 22 | | Information | 547 | 529 | -3.29% | | |
| 127 | 125 | -1.57% | Finance, Insurance, and Real Estate | 809 | 790 | -2.35% | | |
| 132 | 139 | 5.30% | Professional & Business Services | 1,496 | 1,484 | -0.80% | | |
| 135 | 142 | 5.19% | Education & Health Services | 3,498 | 3,605 | 3.06% | | |
| 135 | 133 | -1.48% | Leisure & Hospitality | 2,136 | 2,073 | -2.95% | | |
| 122 | 125 | 2.46% | Other Services | 647 | 637 | -1.55% | | |
| | | | | | | | | |
| 79 | 78 | -1.27% | Government | 2,760 | 2,714 | -1.67% | | |
| 11 | 12 | 9.09% | State | 109 | 108 | -0.92% | | |
| 59 | 58 | -1.69% | Local | 2,507 | 2,470 | -1.48% | | |
| 9 | 8 | -11.11% | Federal | 144 | 135 | -6.25% | | |

QUICK FACTS

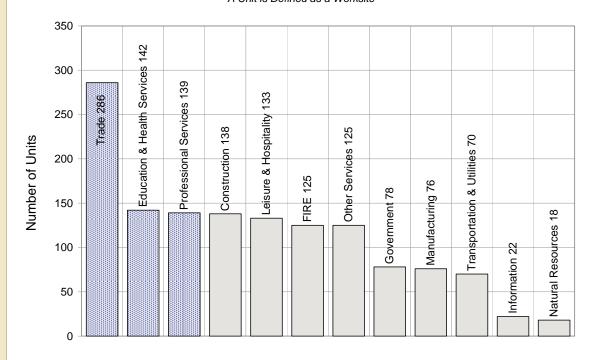
Clinton County's Largest Industries by Worksites

Wholesale & Retail Trade 286

Education & Health Services 142

> Professional Services 139

Reporting Units by Industry in 2003 in Clinton County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

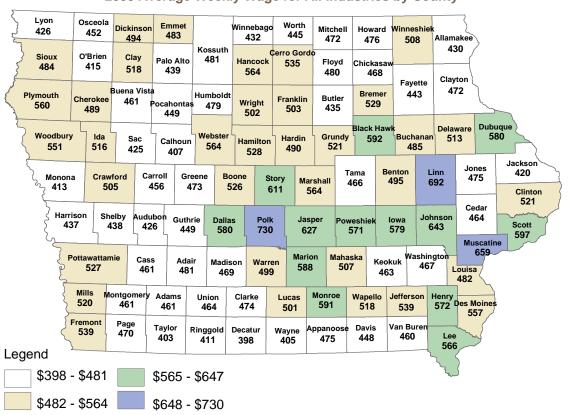
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Clinton County

| Average Annual Wage | | e | | Average Weekly Wage | | | Wage | | |
|---------------------|--------|--------------|----------|----------------------------------|------|-----|-----------|-----|----------|
| | 2002 | 2003 | % Change | | 2002 | | 2002 2003 | | % Change |
| \$ | 26,515 | \$ 27,106 | 2.23% | Total All Industries | \$ | 510 | \$ | 521 | 2.16% |
| \$ | 26,574 | \$ 27,148 | 2.16% | Private Business | \$ | 511 | \$ | 522 | 2.15% |
| | | | | | | | | | |
| \$ | 19,667 | \$ 21,213 | 7.86% | Ag/Natural Resources & Mining | \$ | 378 | \$ | 408 | 7.94% |
| \$ | 32,730 | \$ 32,288 | -1.35% | Construction | \$ | 629 | \$ | 621 | -1.27% |
| \$ | 41,505 | \$ 43,144 | 3.95% | Manufacturing | \$ | 798 | \$ | 830 | 4.01% |
| \$ | 20,471 | \$ 20,937 | 2.28% | Trade | \$ | 394 | \$ | 403 | 2.28% |
| \$ | 30,778 | \$ 31,666 | 2.89% | Wholesale Trade | \$ | 592 | \$ | 609 | 2.87% |
| \$ | 18,317 | \$ 18,761 | 2.42% | Retail Trade | \$ | 352 | \$ | 361 | 2.56% |
| \$ | 31,691 | \$ 32,602 | 2.88% | Transportation & Utilities | \$ | 609 | \$ | 627 | 2.96% |
| \$ | 17,319 | \$ 17,415 | 0.55% | Information | \$ | 333 | \$ | 335 | 0.60% |
| \$ | 26,002 | \$ 28,598 | 9.98% | Finance, Insurance, Real Estate | \$ | 500 | \$ | 550 | 10.00% |
| \$ | 22,370 | \$ 21,492 | -3.92% | Professional & Business Services | \$ | 430 | \$ | 413 | -3.95% |
| \$ | 23,830 | \$ 24,504 | 2.83% | Education & Health Services | \$ | 458 | \$ | 471 | 2.84% |
| \$ | 10,623 | \$ 10,503 | -1.13% | Leisure & Hospitality | \$ | 204 | \$ | 202 | -0.98% |
| \$ | 17,003 | \$ 15,447 | -9.16% | Other Services | \$ | 327 | \$ | 297 | -9.17% |
| | | | | | | | | | |
| \$ | 26,110 | \$ 26,827 | 2.75% | Government | \$ | 502 | \$ | 516 | 2.79% |
| \$ | 34,563 | \$ 36,431 | 5.40% | State | \$ | 665 | \$ | 701 | 5.41% |
| \$ | 25,082 | \$ 25,810 | 2.90% | Local | \$ | 482 | \$ | 496 | 2.90% |
| \$ | 37,605 | \$ 37,946 | 0.91% | Federal | \$ | 723 | \$ | 730 | 0.97% |





QUICK FACTS

Average Weekly Wage Comparisons

Clinton \$521

Rank Among All 99 Iowa Counties -30-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

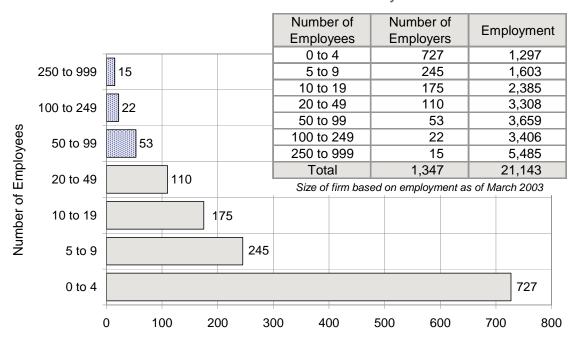
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Clinton County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue

